

RF IDEas Partners with Glocal Value for Italian Distribution of MFP Card Readers

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ROLLING MEADOWS, Ill.--(BUSINESS WIRE)--RF IDEas, Inc., the leading innovator and manufacturer of in-building identification and access control readers, today announced a partnership with Glocal Value®, an Italian-based value added distributor and professional services company specializing in control and management of print and document solutions. Glocal Value will provide distribution for RF IDEas' MFP card reader customers in Italy, pulling upon its values, competencies and expertise.

"We are delighted to partner with Glocal Value in Italy," said Ian Bayly, Director of Sales, EMEA, RF IDEas. "Pulling on Glocal Value's established history of distribution in the region and its extensive network of resellers in other verticals like manufacturing and enterprise will provide in-country presence and support of RF IDEas products. We look forward to more efficiently meeting the needs of our Italian customers."

"Our deep knowledge of RF IDEas' product lines makes this partnership a success for our Italian MFP and enterprise markets," said Savio Avilia, President, Glocal Value. "Through our established presence in Italy, we are excited to fulfill our MFP requests with RF IDEas' robust product lines."

Headquartered in Vercelli at Fair and Congress Center of Caresanablot, Italy, Glocal Value is an independent company nationally recognized by leading manufacturers for its supply, integration and after-sales integration, and is an authorized reseller of PaperCutMF for Italy. Glocal Value will hold local stock and support training workshops for all RF IDEas products.

About Glocal Value

Glocal Value is an independent business nationally recognized for its analytical skills, integration and after-sales service. The company specializes in solutions for the management and control of printing including print management, mobility, workflow automation, fleet management, and web-to-print solutions. Glocal Value is headquartered in Vercelli at Fair and Congress Center of Caresanablot, Italy.

About RF IDEas

RF IDEas, Inc. is a leader in the employee badge and card reader space for healthcare, manufacturing, government and enterprise. Partnering with leading technology companies, RF IDEas readers enable innovative solutions for single sign-on, secure printing, attendance tracking and other applications that require authentication. RF IDEas is a subsidiary of Roper Technologies. For more information about RF IDEas solutions, visit the Knowledge Center at <https://www.rfideas.com/knowledge-center>.

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